



10<sup>th</sup> International Trade Fair for  
**Distribution, Materials Handling  
 and Information Flow**  
 13 – 15 March, 2012  
 Stuttgart Trade Fair Centre, Germany

**EUROEXPO** Messe- und Kongress-GmbH  
 Joseph-Dollinger-Bogen 9  
 80807 München, Germany  
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 www.logimat-messe.de  
 logimat@euroexpo.de

# Application Form

Deadline for applications: 30 September, 2011

## Exhibitor data

Company		Under which letter do you want to be listed:
Street/P.O. Box		
Country/Postal Code/Town		
Phone with area code	Fax with area code	
E-Mail	Homepage	
Contact for Trade Fairs	E-Mail	
Contact for Press/PR	E-Mail	
Official representative of the company (managing director, chairman etc.)		

For list of exhibitors in catalogue and on internet

Please write legibly!

Address for correspondence (if different from above):

Invoice to be made out to (if different from above):

Name and address of additionally represented company (€ 450 will be charged for each additionally represented company):

Company	Phone	Fax
Street	Homepage	
Postal Code/Town	E-mail (for catalogue)	
Contact person	E-mail	

Please add more co-exhibitors on a separate paper. →  The additionally represented company will be represented by its own personell.

## Stand order (Minimum 12 sqm):

Row stand (1 side open) € 153/sqm		Corner stand (2 sides open) € 163/sqm		End stand (3 sides open) € 173/sqm		Isle Stand (4 sides open) € 183/sqm		Rental stand system additional	
sqm	Front x Depth	sqm	Front x Depth	sqm	Front x Depth	sqm	Front x Depth		
								<input type="checkbox"/> Standard package	€ 105/sqm
								<input type="checkbox"/> Basic+ package	€ 110/sqm
								<input type="checkbox"/> Advance package	€ 130/sqm
								<input type="checkbox"/> Full exclusive package	€ 160/sqm
								<input type="checkbox"/> not yet decided	

**Stand discounts starting at**  
**30 sqm: 5%, 70 sqm: 10%, 150 sqm: 15%**  
 (on stand space only)

additional: AUMA\*-fee € 0.60/sqm and advertising contribution € 5/sqm.  
 All prices are net and subject to value-added tax.

Positioning NOT close to the following companies:

### Preferred exhibition area:

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> Materials handling and storage technology  | <input type="checkbox"/> Ground conveyors and accessories         | <input type="checkbox"/> Software for storage systems                             | <input type="checkbox"/> Security   |
| <input type="checkbox"/> Warehousing and operational equipment      | <input type="checkbox"/> Information and communication technology | <input type="checkbox"/> Software for despatches and transport                    | <input type="checkbox"/> Outsourcing partners                                       |
| <input type="checkbox"/> Warehouse and production controls/Robotics | <input type="checkbox"/> Order-picking systems                    | <input type="checkbox"/> Software for stock management, inventories and archiving | <input type="checkbox"/> Logistics facilities                                       |
| <input type="checkbox"/> Packaging, weighing and measuring          | <input type="checkbox"/> Labelling/Identification                 | <input type="checkbox"/> Environmental technology, disposal and recycling         | <input type="checkbox"/> Consultation, planning and implementation                  |
| <input type="checkbox"/> Loading technology, loading systems        | <input type="checkbox"/> Simulation (software)                    |   | <input type="checkbox"/> Authorities, organisations, education and trade literature |
| <input type="checkbox"/> Retrofitting                               |   |   |   |

The attached Terms of Participation are recognised as legally binding in all parts.

Place, date

Company stamp and legally binding signature

\* The German Council of Trade Fairs and Exhibitions (AUMA) levies all German-based exhibitors a charge of 0.60 euros per square metre of rented exhibition space. This amount is charged by EUROEXPO GmbH and transferred directly to AUMA.



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# Terms of Participation

## 1. Admission

All domestic and foreign suppliers in the Distribution, Materials Handling and Information Flow market may exhibit. The organiser decides on the admission of an exhibitor at his own discretion. Exhibitors may only sub-let or assign their stands in full to third parties upon receipt of written authorisation from the organiser. The exhibitor has no right of termination should the organiser refuse authorisation to sub-let. Desired locations will be arranged if possible, but no firm commitments will be given and a deviating position is no reason for a cancellation.

## 2. Terms of payment

The confirmation of your order, which you will receive from EUROEXPO GmbH, is important for the occupation of your stand. The stand rental must be paid by 1 December 2011. If the sum is not paid by then, EUROEXPO GmbH reserves the right to assign the space rented to another party. In that case, a handling fee of 30% of the stand rental will be charged.

In case of withdrawal by 1 December 2011 30% of the stand rental fee must be paid. In case of withdrawal after 1 December 2011 the entire stand rental fee must be paid. (This is also valid for applications after the official deadline).

Technical services will be provided and invoiced direct between the exhibitor and the company that runs the exhibition centre. The technical guidelines are part of the contract. Should the exhibitor be in arrears with the payment of the stand rental, ancillary costs and value-added tax, the statutory provisions shall apply. Higher damages caused by default are admissible upon proof of the particulars, and likewise the exhibitor may furnish proof of lesser damage.

## 3. Cancelling the contract

The organiser is entitled to curtail the trade fair, temporarily close all or part of the trade fair, cancel or postpone the trade fair for any important reason (e.g. labour dispute, force majeure, insufficient number of exhibitors, withdrawal by or notice to quit from the company that runs the exhibition centre). In this case the exhibitor cannot claim for damages from the organiser. In the event of postponement the exhibitor may object in writing within a period of 2 weeks after notification of the alteration.

The organiser is entitled to rescind the rental agreement or to terminate the rental agreement without notice if the exhibitor ceases payment or if the exhibitor opens insolvency proceedings or bankruptcy proceedings or if the company of the exhibitor goes into liquidation. This also applies in the event that the exhibitor has outstanding debts to the organiser or the trade-fair company deriving from participation in exhibitions in the past and if the exhibitor fails to meet obligations arising from the rental contract or the terms and conditions of participation. In such cases the provisions concerning premature withdrawal by the exhibitor within the specified deadlines will apply. The exhibitor has no right to claim damages.

The exhibitor may only offset counterclaims against stand rental, additional costs or any other claims and charges arising out of the rental agreement to the extent that said counterclaims are uncontested or have legal force.

In the event of failure to pay on the part of the exhibitor the organiser is entitled to retain exhibition objects and stand equipment and to auction by public auction said objects and equipment at the exhibitor's expense or to sell said objects and equipment privately. Where permissible under law, the legal stipulations concerning the enforcement of a lien are hereby suspended.

## 4. Stand construction

The maximum stand height is 3.50 m. Taller stands of up to a maximum of 6 m may be built, but only after written authorisation from Messe Stuttgart. The spaces on the sides of the stand that project above adjacent stands may not be used for advertising purposes. Stands with more than 30 square metres of enclosed space have to be fitted with a sprinkler system. During the exhibition no setting up, rearrangement or dismantling of stands may take place. The guidelines for stand construction of the organiser shall apply. No posters, stickers or anything else must be attached to staircases, corridors or walls. Any posters or stickers that are put up in these places will be removed at the exhibitor's expense.

The distribution or display of brochures and advertising material outside the rented stand, i.e. in corridors, entrance areas etc. is only permitted after written authorisation from the organiser and at the exhibitor's expense.

Stickers and similar decoration materials which are put up in the stand must be fastened in such a manner that they can be removed easily, without damaging the panels.

The use of loudspeakers is not permitted.

Presentations at stands must be arranged so that there is no visual or acoustic disturbance to neighbouring stands and no congestion in the stand areas or corridor areas.

The preparation of hot food at the stands is not permitted, because of the nuisance to others from smells.

For safety reasons, no objects whatsoever may be placed in the corridor areas. Closing off corridors for reception parties and the like is not permitted. Signs, flags etc. must not be hung over the corridors, nor may any kind of carpeting be laid on the corridors.

The stand may be guarded exclusively by companies which have been authorised by the company that runs the exhibition centre.

The stands must be designed without corners that are difficult to monitor. Side rooms must not be closed off by doors. Firing bolts et al., hammering nails, tacks or hooks, or fastening screws into walls, doors, columns, ceiling joists, pillars or into the floor is not permitted.

Flags, signs, etc. may only be hung from the ceilings with prior written permission from the trade fair association. Please specify the dimensions and weights of the exhibition items, and enclose the hall plan with the location of your stand marked.

All materials used in setting up or furnishing the stand must have fireproof impregnation, or must be made otherwise flame-retardant. This applies to flags as well. During the

official inspection, the Fire Department can require corresponding certification and take samples. Fire alarms, fire extinguishers, hydrants, and signboards to these items, must remain visible at all times. Terminal boxes for electricity, and telephone, gas, water supply and drains, and compressed-air outlets, as well as vents, must be freely accessible at all times; if necessary, they may be used by neighbouring exhibitors.

No welding (electric or oxyacetylene) may be done in the halls. Instructions by the lessor are binding to the tenant and the subtenants. The technical guidelines of the Stuttgart exhibition centre will apply.

Also binding are conditions and orders imposed by the Bauaufsichtsamt (construction supervisory board), the Technischer Überwachungsverein (independent inspection agency), the Municipal Department of Public Order, the police, the fire department, the structural engineer, the Trade Inspection Department, the public health authorities.

## 5. Dates for setting up and dismantling

Setting up can be started on 9 March 2012 at 7 am and must be completed by 8 pm on 12 March 2012 at the latest. Rental stand systems will be available for occupancy from 8 am on 12 March 2012.

Dismantling can begin after the end of the trade fair and must be completed by 10 pm on 16 March 2012 at the latest.

## 6. Storage of packaging materials

Special rooms are provided to the trade fair freight forwarders for storing crates, packing material, and other empties. Storing such empties in the exhibition halls or the safety zones is prohibited by order of the Fire Department.

## 7. Safety regulations

All exits and corridors which are laid out in the hall must be kept free over their entire width. The exits must not be draped or be made unrecognisable.

Information stands or tables must not be placed next to entrances, exits, or stairwells. The lights, loudspeakers, or other technical installations may only be operated by the organiser.

Electricity and other energy and water supply may only be consumed with the prior permission of the company that runs the exhibition centre. Power connections are billed separately, and the wattage will be monitored.

Hazardous or explosive substances may not be brought into the exhibition centre.

All radio communications at the exhibition site must be proven to be compatible, i.e. not interfere with flight traffic. Authorisation is required for any operation of WLAN and laser equipment in the halls. Use of laser equipment is not allowed on the open-air site.

## 8. Liability

The tenant of the stand concerned will be held fully liable for damage to the stand material, fittings, floors, walls, ceilings, etc. If special cleaning work is necessary at the stands after the end of LogiMAT, the costs will be charged to the respective tenant.

EUROEXPO GmbH as the organiser exercises domiciliary rights. During the event, the trade fair association and representatives of EUROEXPO will supervise the rented space. Approval must be obtained for all special wishes which exceed the standard rules. The instructions of the supervisory personnel must be respected. The stands must be staffed throughout the opening hours of LogiMAT. Any party leaving or taking down its stand prematurely will be automatically excluded from the next LogiMAT.

All exhibitors promise not to conduct any parallel event inside or outside the exhibition centre during the opening hours of LogiMAT.

Supplements to standard exhibition stands, such as the attachment of name panels, or the installation of lighting fixtures, may only be carried out by the firms authorised by the organiser.

In respect of the claims of the organiser arising out of the rental agreement, the organiser has a landlord's lien on the property and objects of the tenant. The exhibitor is liable in accordance with the statutory provisions for all damage caused by him or his employees. He will indemnify the organiser of the event and the company that operates the exhibition centre from all third-party claims, of whatever nature.

## 9. Exclusion of liability

The organiser shall be liable to pay damages to the exhibitor, the event participants and other affected third parties, on any legal grounds, only in the case of wrongful intent and gross negligence and in the event that it infringes key contractual obligations, also known as its cardinal obligations. The organiser is not liable for disturbance to the use of the rental space that is caused by third parties. In this case the organiser shall be liable only in the case of typical damage and not consequential loss, and then only to a limit of five times the sum of the net rental price.

EUROEXPO GmbH will attempt to ensure a smooth course of LogiMAT but assumes no liability for exhibition items, display material, decoration material and similar, nor for disadvantages and damages suffered by exhibitors as the result of incorrect catalogue entries and additional services. This does not affect liability on the basis of wilful or grossly negligent misconduct on the part of EUROEXPO or its employees. Any liability for ensuring unhindered setting up and taking down of stands is excluded.

## 10. Limitation, written form, place of performance, jurisdiction, final provisions

The statute of limitations on all claims of the exhibitor on the organiser will be 6 months beginning on the date on which the trade fair terminates.

If several exhibitors jointly hire a stand, each of them shall be liable as co-debtors.

Any other arrangements, alterations, modifications or agreements must be made in writing. Applicable law will be German law. The German-language version of these Terms of Participation will be binding. Place of performance will be the location of the trade fair. The place of jurisdiction is Munich.